



DISTRICT COUNCIL OF  
**OROROO/CARRIETON**  
Southern Flinders Ranges • Established 1997

## **Disposal of Land & Assets Policy**

**Version 1.0**

# Disposal of Land and Assets Policy

Strategic Reference	
File reference	LG_012
Responsibility	Chief Executive Officer
Revision Number	1.0
Effective date	22/6/2016
Last revised date	
Minutes reference	MB Page 290 Motion 009/0616
Next review date	June 2018
Applicable Legislation	<i>Local Government Act 1999</i> <i>Local Government (General) Regulations 2013</i> <i>Local Government (Procedures at Meetings) Regulations 2013</i>
Related Policies	Code of Conduct for Council Members
Related Documents	

## 1. INTRODUCTION

- 1.1 This Policy has been adopted In compliance with Section 49 of the *Local Government Act 1999* (“the Act”), and the District Council of Orroroo Carrieton (“the Council”) will refer to this Policy (“the Policy”) when disposing of Land and Assets.
- 1.2 This Policy seeks to:
- 1.2.1 define the methods by which Land and Assets are disposed of;
  - 1.2.2 demonstrate accountability and responsibility of the Council to ratepayers;
  - 1.2.3 be fair and equitable to all parties involved;
  - 1.2.4 enable all processes to be monitored and recorded; and
  - 1.2.5 ensure that the best possible outcome is achieved for the Council.
- 1.3 Furthermore, section 49(a1) of the Act requires the Council to develop and maintain policies, practices and procedures directed towards:
- 1.3.1 obtaining value in the expenditure of public money; and
  - 1.3.2 providing for ethical and fair treatment of participants; and
  - 1.3.3 ensuring probity, accountability and transparency in all disposal processes.
- 1.4 However, this Policy does not cover the follow matters, which are dealt with specifically under the provisions of the Act:
- 1.4.1 Land sold by Council for the non-payment of rates; or
  - 1.4.2 disposal of goods which are not owned by the Council, such as abandoned vehicles.

## 2. DEFINITIONS

In this Policy, unless the contrary intention appears, these words have the following meanings:

- 2.1 **Asset** means any physical item that the Council owns and that has at any time been treated pursuant to the Australian Accounting Standards as an “asset”, and includes Major Plant and Equipment and Minor Plant and Equipment. It **does not include** financial investments or finance related activities, trees or Land.
- 2.2 **Land** includes community land, vacant land, operational land, road reserves, any legal interest in land, and any other land-related assets, including all buildings (community and operational) on Land.
- 2.3 **Major Plant and Equipment** includes all major machinery and equipment owned by the Council, including but not limited to trucks, graders, other operating machinery and major plant items. It does not include Minor Plant and Equipment.
- 2.4 **Minor Plant and Equipment** includes all minor plant and equipment owned by Council, including but not limited to, loose tools, store items, furniture, second hand items removed from Major Plant and Equipment (such as air conditioners, bricks and pavers) and surplus bulk items (such as sand and gravel).

## 3. POLICY PRINCIPLES

The Council must have regard to the following principles in its disposal of Land and Assets:

- 3.1 *Encouragement of open and fair competition*
- 3.2 *Obtaining Value for Money*
  - 3.2.1 This principle is not restricted to price alone.
  - 3.2.2 An assessment of value for money must include consideration of (where applicable):
    - 3.2.2.1 the contribution to the Council’s long term financial plan and strategic management plans;
    - 3.2.2.2 any relevant direct and indirect benefits to Council, both tangible and intangible;
    - 3.2.2.3 efficiency and effectiveness;
    - 3.2.2.4 the costs of various disposal methods;
    - 3.2.2.5 internal administration costs;
    - 3.2.2.6 risk exposure; and
    - 3.2.2.7 the value of any associated environmental benefits.
- 3.3 *Ethical Behaviour and Fair Dealing*

The Council will act with impartiality, fairness, independence, openness and integrity in all its discussions and negotiations.
- 3.4 *Probity, Accountability, Transparency and Reporting*
- 3.5 *Ensuring compliance with all relevant legislation*

Including, but not limited to, the following:

  - 3.5.1 [Local Government Act 1999](#)
  - 3.5.2 [Real Property Act 1886](#)
  - 3.5.3 [Land and Business \(Sale and Conveyancing\) Act 1994](#)

- 3.5.4 [Development Act 1993](#)
- 3.5.5 [Retail and Commercial Leases Act 1995](#)
- 3.5.6 [Residential Tenancies Act 1995](#)
- 3.5.7 [Strata Titles Act 1988](#)
- 3.5.8 [Crown Land Management Act 2009](#)
- 3.5.9 [Community Titles Act 1996](#)
- 3.5.10 [Roads \(Opening and Closing\) Act 1991](#)
- 3.5.11 [Land Acquisition Act 1969](#)

## 4. CONSIDERATIONS PRIOR TO DISPOSAL OF LAND AND ASSETS

### 4.1 Any decision to dispose of Land and Assets will be made after considering (where applicable):

- 4.1.1 the usefulness of the Land or Asset;
- 4.1.2 the current market value of the Land or Asset;
- 4.1.3 the annual cost of maintenance of the Land or Asset;
- 4.1.4 any alternative future use of the Land or Asset;
- 4.1.5 any duplication of the Land or Asset, or the service provided by the Land or Asset;
- 4.1.6 any impact the disposal of the Land or Asset may have on the community;
- 4.1.7 any cultural or historical significance of the Land or Asset;
- 4.1.8 the positive and negative impacts the disposal of the Land or Asset may have on the operations of the Council;
- 4.1.9 the long term plans and strategic direction of the Council;
- 4.1.10 the remaining useful life, particularly of an Asset;
- 4.1.11 a benefit and risk analysis of the proposed disposal;
- 4.1.12 the results of any community consultation process;
- 4.1.13 any restrictions on the proposed disposal;
- 4.1.14 the content of any community land management plan; and
- 4.1.15 any other relevant policies of the Council including:
  - 4.1.15.1 its Service Range Policy and associated Service Level Policies; and
  - 4.1.15.2 its Internal Financial Controls Policy and Prudential Management Policy.

## 5. DISPOSAL METHODS

### 5.1 Land disposal

- 5.1.1 The Council may resolve to dispose of Land.
- 5.1.2 Where the Land forms, or formed, a road or part of a road, the Council must ensure that the Land is closed under the *Roads Opening and Closing Act 1991* prior to its disposal.

- 5.1.3 Where Land is classified as community land, the Council must:
- 5.1.3.1 undertake public consultation in accordance with the Act and the Council's Public Consultation Policy; and
  - 5.1.3.2 ensure that the process for the revocation of the classification of Land as community land has been concluded prior to its disposal; and
  - 5.1.3.3 comply with all other requirements under the Act in respect of the disposal of community land.
- 5.1.4 Where the Council proposes to dispose of Land through the grant of a leasehold or licence interest, the Council must have complied with its obligations under the Act, including its public consultation obligations under Section 202 of the Act.
- 5.1.5 The Council will, where appropriate, dispose of Land through one of the following methods:
- 5.1.5.1 *open market sale* - advertisement for disposal of the Land through the local paper and where appropriate, a paper circulating in the State, or by procuring the services of a licensed real estate agent and/or auctioneer (following compliance with the Council's Procurement Policy);
  - 5.1.5.2 *expressions of interest* - seeking expressions of interest for the Land;
  - 5.1.5.3 *select tender* - seeking tenders from a selected group of persons or companies;
  - 5.1.5.4 *open tender* - openly seeking bids through tenders, including public auction;
  - 5.1.5.5 *by negotiation* – with owners of land adjoining the Land or others with a pre-existing interest in the Land, or where the Land is to be used by a purchaser whose purpose for the Land is consistent with the Council's strategic objectives for the Land.
- 5.1.6 Selection of a suitable disposal method will include consideration of (where appropriate):
- 5.1.6.1 the number of known potential purchasers of the Land;
  - 5.1.6.2 the original intention for the use of the Land;
  - 5.1.6.3 the current and possible preferred future use of the Land;
  - 5.1.6.4 the opportunity to promote local economic growth and development;
  - 5.1.6.5 delegation limits, taking into consideration accountability, responsibility, operation efficiency and urgency of the disposal;
  - 5.1.6.6 the total estimated value of the disposal; and
  - 5.1.6.7 compliance with statutory and other obligations.
- 5.1.7 The Council will not dispose of Land to any Council Member or employee of the Council who has been involved in any process related to a decision to dispose of the Land and/or the establishment of a reserve price.

- 5.1.8 If Land is to be auctioned or placed on the open market or disposed of by an expression of interest, then (unless the Council resolves otherwise) one independent valuation must be obtained to establish the reserve price for the Land. The independent valuation must be made no more than 6 months prior to the proposed disposal.
- 5.1.9 If Land is to be disposed of via a select tender or direct sale, then (unless the Council resolves otherwise) a minimum of two independent valuations must be obtained to ensure that an appropriate market value is obtained. The independent valuation must be made no more than 6 months prior to the proposed disposal.
- 5.1.10 The Council will seek to dispose of Land at or above current market valuation by whichever method is likely to provide the Council with a maximum return, unless there are reasons for the Council to accept a lesser return, which is consistent with the Council's overall strategic direction. These reasons must be documented in writing.
- 5.1.11 If the disposal is not to be on the open market, the disposal should be at or above the current market valuation (with due regard to all associated costs to achieve the transaction or such other amount as the Council resolves).

## 5.2 **Asset disposal**

- 5.2.1 The disposal of Assets (including Major Plant and Equipment and Minor Plant and Equipment) will be the responsibility of the Chief Executive Officer.
- 5.2.2 The Council will, where appropriate, dispose of Assets through one of the following methods:
  - 5.2.2.1 *trade-in* – trading in equipment to suppliers;
  - 5.2.2.2 *expressions of interest* – seeking expressions of interest from buyers;
  - 5.2.2.3 *select tender* – seeking tenders from a selected group of persons or companies;
  - 5.2.2.4 *open tender* – openly seeking bids through tenders;
  - 5.2.2.5 *public auction* – advertisement for auction through the local paper and, where appropriate, a paper circulating in the State, or procuring the services of an auctioneer (following compliance with the Council's Procurement Policy).
- 5.2.3 Selection of a suitable method will include consideration of (where appropriate):
  - 5.2.3.1 the public demand and interest in the Asset;
  - 5.2.3.2 the method most likely to return the highest revenue;
  - 5.2.3.3 the value of the Asset and whether it is Major Plant and Equipment or Minor Plant and Equipment;
  - 5.2.3.4 the costs of the disposal method compared to the expected returns; and
  - 5.2.3.5 compliance with statutory and other obligations.
- 5.2.4 Elected Members and employees of the Council will not be permitted to purchase Assets unless the purchase is via an open tender process or a public auction, and the tender submitted, or bid made, is the highest.

- 5.2.5 Purchasers of Assets must be required to agree in writing that before purchasing any Asset, no warranty is given by the Council in respect of the suitability and condition of the Asset for the purchaser, and that the Council will not be responsible for the Asset in any respect following the sale.

## 6. CONSULTATION

- 6.1 The Council must undertake public consultation in respect of its proposed disposals in accordance with the Act and its public consultation policies at all times.

## 7. DELEGATIONS

- 7.1 Delegations and Sub Delegations to dispose of assets are detailed within the Delegations Register approved by Council and amended from time to time.

## 8. RECORDS

- 8.1 The Council must record reasons for utilising a specific disposal method, and in particular, where it uses a disposal method other than a tendering process.

## 9. EXEMPTIONS FROM THIS POLICY

- 9.1 This Policy contains general guidelines to be followed by the Council in its disposal activities. There may be emergencies, or other instances, in which a tender process will not necessarily deliver best outcome for the Council, and other disposal options may be more appropriate.
- 9.2 The Council may resolve to waive application of this Policy in order to pursue a method which will bring the best outcome for the Council. The Council must record its reasons in writing for waiving application of this Policy.

## 10. FURTHER INFORMATION

### 10.1 Availability of Policy

A copy of this Policy is available for inspection by members of the public at the offices of Council during normal office hours, or from the Council's website. Alternatively, the public may obtain a copy for a fee fixed by Council.

Further enquiries in relation to the policy should be directed to the Chief Executive Officer, or telephone 8658 1260 or by email to [council@orreroo.sa.gov.au](mailto:council@orreroo.sa.gov.au)